

HARRISBURG, Pa., Sept. 10, 2014 /PRNewswire/ -- United Concordia Dental, Dental Network of America[®], LLC (DNoA) and DenteMax[®], LLC have entered into a network sharing agreement to provide greater access and deeper discounts for their dental members and clients.

Under the partnership, United Concordia Dental will share its Advantage*Plus* network with DNoA. In return, DNoA and DenteMax will share their national networks with United Concordia Dental. This agreement will take effect for DNoA on Oct. 1, 2014, and United Concordia Dental for 2015 business.

"This arrangement further solidifies United Concordia Dental's position as one of the nation's preeminent networks," said F.G. "Chip" Merkel, president and chief operating officer, at United Concordia Dental. "As our network continues to grow, so does United Concordia's ability to provide high-quality, accessible care to our members and clients, while helping our producers, participating dentists and partners realize additional business opportunities."

"We are very excited about our partnership with United Concordia Dental and are pleased to be able to further expand our dental network for our family of companies and other strategic partners," said Greg Benesh, CEO, Dearborn National.

Maurice Smith, senior vice president, Business Development and Subsidiary Management, at Health Care Service Corporation (HCSC), added, "With this partnership, we are pleased to be able to offer one of the largest dental networks in the country. The beneficiaries of this arrangement will be BlueCare Dental, Dearborn National Life[®] Insurance Company, and other strategic partners' employer group customers and members, who will enjoy broader network coverage, increased claim cost savings and reduced out-of-pocket expenses."

As a result of this partnership, United Concordia Dental and DNoA's networks will now each exceed 100,000 unique dentists and 280,000 access points.

SOURCE United Concordia Dental

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