United Concordia - Newsroom

HARRISBURG, Pa., Sept. 10, 2015 / PRNewswire / -- United Concordia Dental now offers a new low-cost, customizable product in 21 states and has expanded the availability of two popular Preferred Provider Organization (PPO) products.

"As a dental solutions company focused on wellness, we offer innovative and cost-effective benefit plan options for employers and members," said James Bramson, D.D.S., chief dental officer. "Our new and existing products are backed by a strong national network of dentists that continues to grow, delivering greater access to high-quality care."

The new product, Smile for Health[®] - Basics Plans, is available in Alaska, Arkansas, Arizona, California, Colorado, Iowa, Idaho, Kansas, Kentucky, Massachusetts, Missouri, Montana, New Jersey, Oklahoma, Oregon, Pennsylvania, South Carolina, South Dakota, Texas, Utah, Wisconsin and Wyoming.

It includes two plans with customizable deductibles and maximums to meet varying employer needs. Both cover preventive, restorative and major dental services, and offer optional coverage, such as vision and orthodontics. Additionally, the plans include United Concordia's signature product, Smile for Health[®] – Wellness, which provides enhanced dental benefits for people with gum disease and certain chronic conditions, such as diabetes, heart disease and stroke.

"Smile for Health - Basics is an affordable option for employers, especially if they have never offered dental benefits before," said Bramson. "Our product can be customized to fit their budget, while still providing the care their employees need to maintain a healthy mouth and better overall wellness."

United Concordia has also expanded the availability of its Healthy Stages product, a PPO plan designed to "grow" with consumers as their oral health needs evolve, to Alabama, California, Washington DC, Delaware, Florida, Georgia, Maryland, Virginia, and West Virginia. Healthy Stages covers cleanings, exams and x-rays at 100 percent, and unique procedures such as sealants, crowns and denture adjustments performed at a particular age.

The company's Smile for Health[®] – Value Plans Portfolio, bundled with vision benefits or discounts, is now available in Alabama, Washington DC, Delaware, Florida, Georgia, Maryland, South Carolina, Texas, Virginia and West Virginia. The plans cover all oral evaluations, exams and x-rays at 100 percent.

For more information about these products or United Concordia and related subsidiary carriers, visit www.UnitedConcordia.com.

SOURCE United Concordia Dental

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